

**Your service partner for
airports, seaports and train stations**

COMPANY

**„WE LOVE WHAT WE DO.
IT'S ALWAYS A MATTER OF ATTITUDE HOW
TO HANDLE A PROCESS.“**



About us

A-Teck provides baggage related terminal services for airports, seaports and train stations. At A-Teck we combine state-of-the-art equipment with our competence of managing services and our tailor-made IT-solutions.

We are headquartered in Hamburg, Germany with a well-experienced team of experts. From here we manage, develop and monitor A-Teck and the competences the industry requires. Regionally we develop, implement and continuously improve the services our customers need



Philosophy

Our philosophy is to optimise passenger transportation and to make all processes around the passengers and their items moving from one spot to another as efficient and convenient as possible.

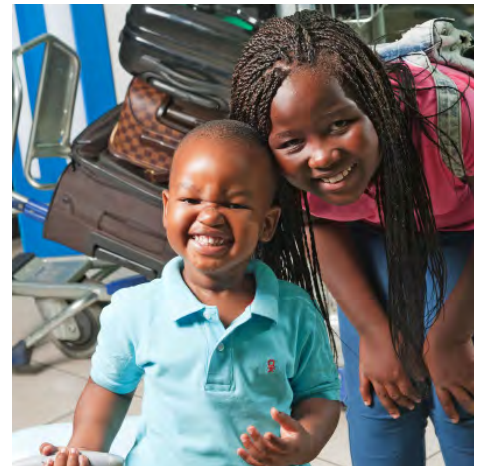
We do this with a three basic elements:

- our dedicated staff and their knowledge
- our excellent equipment as state-of-the-art products in their branch
- our efficient IT solutions that combine our expertise to market uniqueness

There are more than 25 years of experience in the field of passenger transportation within the A-Teck management. Day in and day out, our team turns innovative ideas into winning projects that resonate with our customers and expand our services on a global level.

Our aim

Our aim is to continually provide you with the highest level of service and quality of supply to exceed expectations and demands and guarantee best value at all time.



Our services

Our services are designed in high-quality products.

We offer a variety of equipment choices and develop them to service products. And we continue to develop new and exciting products together with our partners and customers.

A-Teck is independent from equipment suppliers and provides services including design, project management and terminal services as fully integrated solutions. We share our vast experience and knowledge with you to provide optimised products and services to your facility. Our flexibility and competence to integrate builds up strong and mutually beneficial relationships, it's what sets us apart from our competitors.

A-Teck has grown and evolved as a terminal solutions provider to airports, seaports and train stations, large or small. Our wide-ranging capability offers you focal terminal management solutions, from single service solutions, through to a combination of terminal services individually customised for your terminal.

A-Teck core strengths worldwide lies in combining:

- high-end technology products
- access to markets
- training and provision of solutions to clients worldwide

WRAP-TECK

Baggage wrapping services

KEEP-it

Self-service mail solution for security check-points

LOST PROPERTY

Lost property services

TROLLEY-TECK

Baggage trolley services

LOCKER-TECK

Self-service lockers

STORE-TECK

Baggage storage facilities

WEIGH-TECK

Weighing services

PORTER-TECK

Porter services



Our IT-Solutions

Our market promise is „Customisation is king“.

“One size fits all” does not fit with us or our customers. We develop our product lines with respect to our passengers and operations. We know our core business. And, importantly, we know how to communicate our ideas and solutions to customers in a way they understand it. The customer demand says something about them - how we approach their demands or problems says something about us. Our solutions are individualised and efficient – taking into account what is needed. It's just that simple.

Our company believes in “solutioning” rather than just providing off the shelf products to the market. Hence A-Teck provides various services for airports, seaports and train stations.

Our first and foremost goal is to provide solutions technologically advanced baggage and end-to-end service solutions second to none in the world. We help guide our clients with in-depth knowledge, tools and proven experience to a successful implementation of innovative and affordable airport products





Reasons to work with A-Teck

It's our mission to ensure outstanding customers experience.

Our operations team members will work directly with you and your teams to ensure that operating at the highest level is the given standard. A-Teck offers a range of customer and baggage services that ease an airport's daily tasks and make their passengers feel supported and well taken-care of.

All these passenger terminal services can be supplied to airports on a concession basis. This means that airports engage A-Teck to provide a perfect service without capital expenditures. A-Teck knows that passengers appreciate having the choice for its services and will use and pay for them when needed. With the A-Teck system costs can be turned into profits.

Our service

We are friendly and fast. Our Services are clean and safe. Finding the solution for your challenges is our profession.



Become an A-Teck Business Partner

- A chance to run your own business without being alone.
- A chance to add new business fields to your existing operation.
- Support in the areas of operations, training, advertising, marketing, construction, purchasing and equipment.
- Personal growth and business knowledge from A-Teck's extensive training.
- Financing of business development.

Reasons to partner with us

We are working with local partners in each region.

- 1.** Our vast experience and know-how in the aviation industry.
- 2.** Seamless connection with global manufacturers.
- 3.** Professional high quality products for direct and corporate customers.
- 4.** A global internet platform which integrates each country, communicates information and generates income.
- 5.** Consulting services to run a profitable business.
- 6.** Tailor-made, outstanding and award-winning marketing and corporate identity concepts.
- 7.** Exclusivity and brand name protection in your territory.
- 8.** A-Teck is a member of several major Boards and Business Associations
- 9.** A proven quality management system
- 10.** Controlling solutions to manage and develop your business efficiently

Further information you will find in our brochure „Business Partner Concept“.



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